

Stanislaus County Health Services Agency

December 11, 2007

Health Services Agency

- Public Health Division - essentially mandated and grant funded programs
- **Medically Indigent Adult Program – mandated program**
- **Clinic and Ancillary Division- non-mandated, underfunded services (MIA visits = 10%)**

Financial Picture

	FY 2007/2008
Operating Loss	\$17.0 M
Planned County Contribution	\$4.4 M
Shortfall	\$12.6 M
FQHC-LA Anticipated Revenue	6.4 M
Shortfall w/o changes	\$6.2M

Initiatives and Projections	2007-2008 Projected Impact	Annualized Estimates
Fiscal Year 2007-2008 Shortfall	(17,000,000)	(17,000,000)
Board of Supervisors General Fund	4,400,000	4,400,000
Current Year Shortfall	(12,600,000)	(12,600,000)
FQHC-LA Net Impact	4,850,000	6,400,000
Remaining Shortfall	(7,750,000)	(6,200,000)
<u>Value of Approved Initiatives</u>	<u>3,560,000</u>	<u>6,252,000</u>
Net Impact	(4,190,000)	52,000

Summary of Initiatives

Pharmacy – Implement MIA Formulary, Use 340B pricing discounts, Workflow redesign

Adjust Personal Pay pricing and Implement Sliding Scale

Implement clinic process to move from MIA to Medi-Cal faster

Add Copay model to MIA program (in addition to Share of Cost)

Renegotiate or Terminate Commercial contracts

Summary of Initiatives continued...

Implement Same Day/Open Access Scheduling

Designate a Clinic to serve all MIAs

Staffing Efficiencies

Service Reductions

Eliminate Lab & Reduce Radiology

Reduce Urgent Care Hours

Lower Income Limit for MIA eligibility

Timeframes

- Summer/Fall: Initiatives Planning and Analysis
Health Executive Committee Meetings
- September 5: Community Health Center
Board Meeting – Initiatives Approved
- September 11: Board of Supervisors – Initiatives
Approved, Public Hearing Scheduled
- October 2: Health Executive Committee Meeting

Timeframes continued...

- Sept/October: Multiple meetings with staff & unions
- October 8: Community Health Summit sponsored by CHC Board & Medical Society
- October 16: Board of Supervisors Meeting and Public “Beilenson” Hearing
- November 7: Community Health Center Board Meeting
- December 1: Urgent Care hours decreased
Clinical Lab eliminated
Radiology Department eliminated
Reduction in Force = 19

Timeframes continued...

- December 4: Health Executive Committee
- December 5: Community Health Center Board Mtg
- December 6: West Modesto stakeholder meeting
- December 11: Board of Supervisors

- Fall 07 – Spring 08: Implementation of Initiatives

Reduced Urgent Care Capacity Effective Dec 1, 2007

- Previous Hours = 84 hours per week
9:30 am – 9:30 pm, 7 days per week
- Operating at approx. 50% capacity
- Acuity = Primary Care
- Annual Operating Loss = \$1.3 Million
- New Hours = 36 hours per week
Monday – Friday, 5:30 pm – 9:30 pm *
Sat & Sunday, 12:00 noon – 8:00 pm
- Projected Savings = \$846,000

** Modified Hours approved by CHCB on 11/7/07*

Proposed Move - Urgent Care/After Hours Services to Paradise Medical Office

- Maximize use of facility
- Eliminate patient care management issues
- Staffing efficiencies
- 40% of Urgent Care patients originate in the Paradise Medical Office area

Medically Indigent Adult Program

- Approximately 6,000 individuals annually
- Primary Care services – 6 locations
 - Paradise Medical Office: 23% of enrollees
 - Other Primary Care Clinics: 8 – 13% of enrollees
- Specialty Care, Pharmacy, Eligibility – Scenic
- Hospital services – Doctors Medical Center

Propose Designation of Paradise Medical Office for Medically Indigent Adults

Advantage:

- Manage utilization, consistency, quality
- Core group of physicians/providers
- Case Management, Disease Management/Clinical Protocols
- PMO – largest # of patients
closest PC site to other MIA services
- Staffing efficiencies combining with Urgent Care/After Hours

Disadvantages:

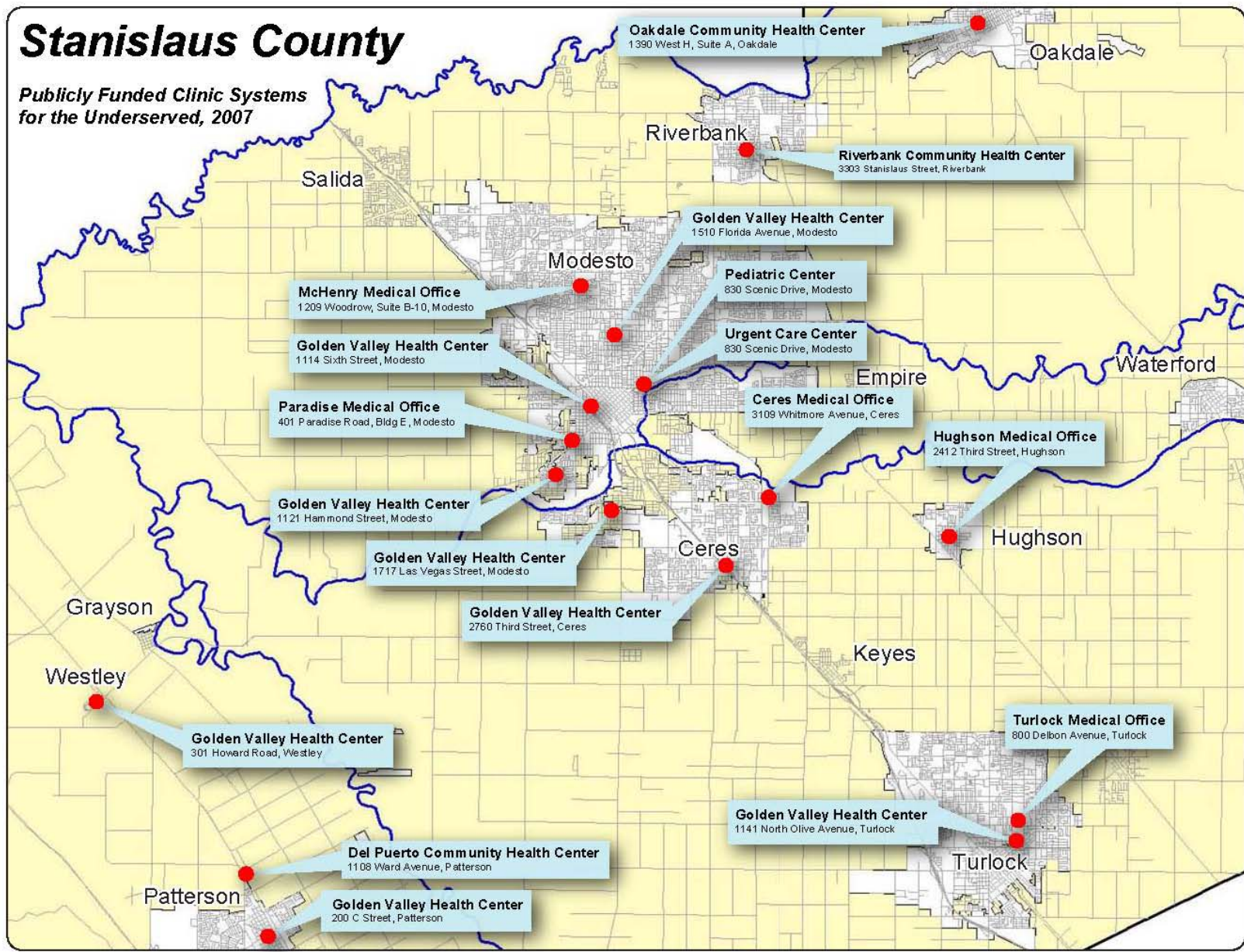
- Patient Inconvenience – one location

Timing

- Urgent Care
 - Approximately February 1
 - Transportation
 - Communications Plan
 - Regulatory
- Designating PMO for Medically Indigent Adult
 - Throughout remaining fiscal year
 - Manage patient needs – continuity of care
 - Geographic, Disease
 - Provider Capacity

Stanislaus County

Publicly Funded Clinic Systems
for the Underserved, 2007



Recommendations

Approve the move of the Urgent Care/After Hours services to the Paradise Medical Office

Approve the designating of the Paradise Medical Office as the site to provide Primary Care services to the Medically Indigent Adult population